WELCOME TO:

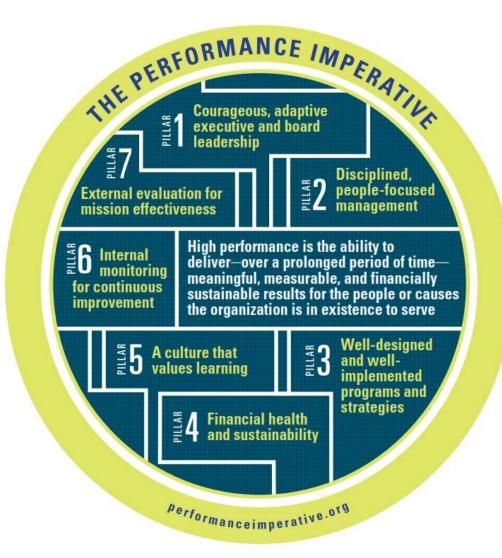


GRANT DEVELOPMENT OVERVIEW

The materials you see in today's session (PPT, handouts, etc.) will be available on Cooper Foundation's website after the session.

THE PERFORMANCE IMPERATIVE

A FRAMEWORK FOR SOCIAL-SECTOR EXCELLENCE



기 대 high-performance organizations:

THE BOARD & SENIOR MANAGEMENT:

- > Take charge of their organization's financial destiny
- Establish strong systems for financial stewardship
- Nurture the external financing relationships



Joanne Spitz

Nonprofit Network October 17, 2019



Baylor University, University Advancement Corporate and Foundation Relations

Joanne Spitz, Senior Director of Grant Initiatives
Joanne_Spitz@baylor.edu
Phone 254-710-2561 (Main line)



Grant funding Terms

- Grant Funding
- Grant Writing
- Research administration
- Pre-award, Post award
- Direct costs/ Indirect costs



Grant funding Terms continued....

- Foundation Development
- Proposal Development
- Funding searches



Who are you?

- Mission Statement
- Brief History
- Leadership: Board of Directors, Officers
- IRS determination: 501c3 non-for-profit
- Organization's budget/audit



What do you want to do?

- Buy or renovate a building
- Cover costs on an existing program
- Start a new program/project



How much do you need? When do you need it?

- Budget
- Project Period



Find a Sponsor

- Good fit for your organization
- Good fit for your project
- Past funding for your organization
- History of awards in your range
- Currently accepting proposals



Types of Sponsors

- Federal
 National Institutes of Health (NIH)
 DOD, USA, DOJ, DOE, ED
- State
 Texas Workforce Commission, CPRIT



Types of Sponsors Continued...

- Foundations and other not-for-profits
- Corporations



Federal

All federal government funding opportunities are listed at https://www.grants.gov/



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SEARCH	Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date ↓	Close Date
OPPORTUNITY STATUS:	Committee of the Commit	i au Perfer a Vincentina de Constantina	SENSON MODEL			1 To 2 Sec. 1 4 Sec. 24 Co. 25
✓ Forecasted (138) ✓ Posted (2,104)	PAR-18-655	Basic Research in Cancer Health Disparities (R21 Clinical Trial Not Allowed)	HHS-NIH11	Posted	02/13/2018	11/19/2020
☐ Closed (2,510)	PA-18-658	Administrative Supplement for Research on Sex/Gender	HHS-NIH11	Posted	02/13/2018	03/26/2018
☐ Archived (42,601)		Influences (Admin Supp - Clinical Trial Optional)				
▼ FUNDING INSTRUMENT TYPE:	PAR-18-656	NIDCR Behavioral and Social Intervention Clinical Trial Planning and Implementation Cooperative Agreement (UG3/UH3 Clinical Trial Required)	HHS-NIH11	Posted	02/13/2018	01/07/2021
✓ All Funding Instruments ☐ Cooperative Agreement (533) ☐ Grant (1,766)	SM-18-007	Statewide Family Network Program	HHS- SAMHS- SAMHSA	Posted	02/13/2018	04/16/2018
Other (61) Procurement Contract (43)	PAR-18-654	Basic Research in Cancer Health Disparities (R01 Clinical Trials Not Allowed)	HHS-NIH11	Posted	02/13/2018	11/19/2020
▼ ELIGIBILITY:	PAR-18-657	Countermeasures Against Chemical Threats (CounterACT) Research Centers of Excellence (U54 Clinical Trial Optional)	HHS-NIH11	Posted	02/13/2018	09/09/2020
Nonprofits that do not have a 501(c)(3) status with the IRS, other than institutions of higher	OVW-2018-14264	OVW FY 2018 Tribal Sexual Assault Services Program	USDOJ- OJP-OVW	Posted	02/13/2018	03/28/2018
education (1,192) Others (see text field entitled 'Additional	HR0011118S0023	Epigenetic CHaracterization and Observation	DOD- DARPA-BTO	Posted	02/13/2018	05/03/2018

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• ELIGIBILITY: [X] Nonprofits having a 501(c)(3) status with the IRS, other than institutions of higher education, [X] For profit organizations other than small businesses, [X] City or township governments, [X] County governments

Search Tips | Export Detailed [

SORT BY: Relevance (Descending)	∨ Update Sort	DATE RANGE: All	Available		∨ Update I	Date Ran
1 - 25 OF 94 MATCHING RESULTS					« Previous 1	234 Ne
Opportunity Number	Opportuni	ty Title	Agency	Opportunity Status	Posted Date	Close D
PAR-18-639	Innovative Approaches to Studyin the New Media Environment (R21	-	HHS-NIH11	Posted	02/07/2018	06/13/20
PAR-18-638	Innovative Approaches to Studyin the New Media Environment (R01		HHS-NIH11	Posted	02/07/2018	06/13/20
HHS-2018-ACL-NIDILRR-REGE-0258	Rehabilitation Engineering Resea Program: RERC on Individual Mo		HHS-ACL	Posted	01/18/2018	03/19/20
PAR-16-458	NINDS Ruth L. Kirschstein Nation (NRSA) for Training of Postdoctor		HHS-NIH11	Posted	10/03/2016	09/07/20
PA-17-120	Discovering Novel Targets: The M Addiction and Related Co-Morbidi	•	HHS-NIH11	Posted	01/10/2017	01/07/20
HHS-2018-ACL-NIDILRR-REGE-0259	Rehabilitation Engineering Resea Program: RERC on Physical Acc		HHS-ACL	Posted	02/01/2018	04/02/20
ED-GRANTS-012218-001	Institute of Education Sciences (II Technical Education (CTE) Network Focused on Critical Problems of Program CFDA Number 84.305N	ork: Research Networks Education Policy and Practice	ED	Posted	01/23/2018	04/05/20
CDC-RFA-TP16-1601	Operation Dragon Fire: A means with traditional data sources to Im and Respond to All-Hazards		HHS-CDC- OPHPR	Forecasted	07/02/2015	
PA-16-038	NEI Clinical Study Planning Grant	Program (R34)	HHS-NIH11	Posted	11/18/2015	01/07/20
PAR-17-190	Maximizing Investigators' Research	ch Award for Early Stage	HHS-NIH11	Posted	03/03/2017	10/03/20

State

Texas eGrants

https://egrants.gov.texas.gov/



Office of the Governor eGrants

★ Funding Schedule Calendar

► HOME

► REGISTER

► CALENDAR

► CONTACT US

► UPDATES

The Office of the Governor (OOG) may solicit applications for grants in the form of a Request for Applications (RFA) through the Secretary of State's Texas Register. RFA notices serve to inform potential applicants of available funding opportunities. In addition to an RFA, OOG may solicit applications for grants in the form of a Request for Proposals (RFP). The chart below lists each funding opportunity along with the method used to solicit applications and the deadline for submitting applications through eGrants to OOG.

All awards are subject to the availability of appropriated funds and any modifications or additional requirements that may be imposed by law.

FUNDING OPPORTUNITY	DETAILS	DATE AVAILABLE	DUE DATE 5 PM CST
Body Worn Camera Program	Announcement	12/18/2017	2/20/2018
Border Prosecution Unit (BPU)	Announcement	1/19/2018	3/29/2018
County Essential Services Program (* Pre- approval Req'd)	Announcement	10/1/2017	8/31/2018
Crime Stoppers Program	Announcement	1/8/2018	3/9/2018
Emergency and Long-Term Residential Services for Child Sex Trafficking Victims	Announcement	12/18/2017	2/20/2018
General Victim Assistance Program	Announcement	12/18/2017	2/20/2018
Justice Assistance Grant (JAG) Program	Announcement	12/18/2017	2/20/2018
Juvenile Justice Grant Program	Announcement	12/18/2017	2/20/2018
Local Border Security Program (LBSP)	Announcement	1/19/2018	3/29/2018

Read The Fine Print

• Prior approval is required before the grant applicant can submit certain types of applications (referenced above) to OOG. Contact the eGrants Help Desk by email and include a brief description of your proposed project, the funding opportunity you are interested in, and the contact information of the person responsible for preparing the grant application.



Read The Fine Print Continued....

 Each applicant is required to submit a complete Grant Application Kit to OOG through eGrants. Instructions for submitting an application kit are available here.



Funding Search Engines

FoundationSearch

http://www.foundationsearch.com/

Foundation Directory Online

https://fconline.foundationcenter.org/

GrantForward

https://www.grantforward.com/index



Searching for funding

- Eligibility: geographic, project type,
- Key words
- Be creative—think of different "pitches"



Other Resources

- Guidestar: information on non-profits https://www.guidestar.org/
- Foundation websites



Community Foundations

- A community foundation receives charitable gifts, manages charitable assets and makes charitable grants.
- Community foundations oversee and manage funds on behalf of families or individuals



Community Foundations continued...

- Community Foundations may have the discretion to direct some of the resources to priority causes that the foundation identifies.
- Community Foundations manage Donor Advised Funds



Community Foundations

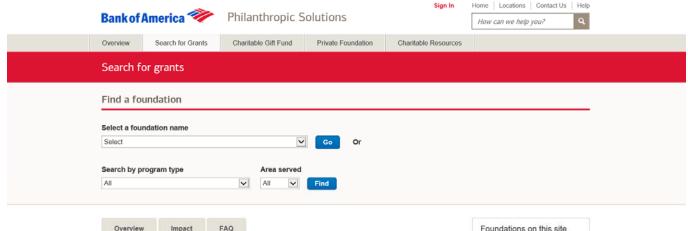
Waco Foundation

https://www.wacofoundation.org/

Bank of America Philanthropic Solutions

https://www.bankofamerica.com/philanthropic/overview.go





Bank of America, N.A. is proud to serve as trustee or co-trustee of a wide variety of discretionary charitable foundations. As steward of these charitable funds, we work to award meaningful grants in accordance with the philanthropic mission of each donor. Our Philanthropic Solutions group is committed to fulfilling the charitable intent of each and every donor and to providing useful information for the nonprofit community. Using the search feature on this page you can obtain detailed information about the grantmaking focus of more than 150 foundations. These foundations' donors granted sole or co-discretion to Bank of America to design their grantmaking programs and carry out their philanthropic missions. We are pleased to share details about these foundations including their missions, guidelines, application procedures, proposal deadlines and contact information.

This site serves as an introductory portal for foundations distributing charitable grants primarily in the

Foundations on this site

Philanthropic Solutions manages the foundations on this site. Use the dropdown menu on this page to select the foundation you are looking for. Please note, contact information for each foundation is listed on the foundation's page under "Bank Contact".

See a complete list of foundations on this site (PDF requires Adobe Reader)

Foundation websites

- Read the website completely
- Does their mission align with yours?
- Look at your project from their perspective.
- Why should they support it?



Cooper Foundation http://cooperfdn.org/grants/

The Cooper Foundation's mission is to make Waco, Texas a better or more desirable city in which to live. This is realized through support of experimental projects, research, surveys, and special community needs for which normal financing is not available.



Cooper Foundation continued:

"We are proud to fund projects that impact all aspects of life in Waco – education, health, arts and culture, community building and social services, and senior citizens."



Cooper Foundation Instructions!

"Nonprofit organizations seeking funding from the Cooper Foundation are highly encouraged to discuss their grant application with Foundation staff before and during its preparation."



Sid W. Richardson Foundation http://www.sidrichardson.org/

Grants from the Sid W. Richardson Foundation help to advance the missions of nonprofit organizations that serve the people of Texas. Grants are made primarily to educational, health, human service, and cultural organizations. No grants are made to individuals.



Sid W. Richardson Foundation

All Church Home for Children, Inc This grant provided operational support for an emergency shelter for homeless youth in Tarrant County. \$75,000, 2017

Aransas County, Texas This grant provided funding to engage two disaster recovery experts to assist with hurricane relief and recovery in Aransas County. \$200,000 2017



Preparing a Letter of Inquiry/Proposal

- Designate a lead person and your team
- Set up a timeline for proposal preparation.
 Build in plenty of time for revisions/reviews
- Divide up the work: Assign sections



Preparing a Letter of Inquiry/Proposal

- Read and follow the instructions
- Allow time to contact the sponsor with questions
- Make it clear how your project is in line with the sponsor's mission
- Budget and Timeline: Be realistic.



Submission

- Plan to submit several days before the deadline.
- Allow time for technical difficulties
- Be sure to get a confirmation of submission
- Don't bother the sponsor before the "expected decision date."



Award Management

- Be a good steward of the funds
- Communicate
- Reporting
- Relationship



What Now?

Next Steps?



Questions and Discussion

