

WELCOME TO:

The logo for the Nonprofit Network (NPN) is centered behind the text. It consists of the letters 'NPN' in a large, light blue, serif font. The letters are enclosed within a thin, orange rectangular border that is slightly offset from the text.

NONPROFIT NETWORK

**GRANT
DEVELOPMENT
OVERVIEW**

The materials you see in today's session (PPT, handouts, etc.) will be available on Cooper Foundation's website after the session.

THE PERFORMANCE IMPERATIVE

A FRAMEWORK FOR SOCIAL-
SECTOR EXCELLENCE



PILLAR

4

FINANCIAL HEALTH AND SUSTAINABILITY

In high-performance organizations:

THE BOARD & SENIOR MANAGEMENT:

- Take charge of their organization's financial destiny
- Establish strong systems for financial stewardship
- Nurture the external financing relationships

Grant Development Overview

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Nonprofit Network
October 17, 2019



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Grant funding Terms

- Grant Funding
- Grant Writing
- Research administration
- Pre-award, Post award
- Direct costs/ Indirect costs



Grant funding Terms continued....

- Foundation Development
- Proposal Development
- Funding searches



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Who are you?

- Mission Statement
- Brief History
- Leadership: Board of Directors, Officers
- IRS determination: 501c3 non-for-profit
- Organization's budget/audit



What do you want to do?

- Buy or renovate a building
- Cover costs on an existing program
- Start a new program/project



How much do you need?

When do you need it?

- Budget
- Project Period



Find a Sponsor

- Good fit for your organization
- Good fit for your project
- Past funding for your organization
- History of awards in your range
- Currently accepting proposals



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Types of Sponsors

- Federal
 - National Institutes of Health (NIH)
 - DOD, USA, DOJ, DOE, ED
- State
 - Texas Workforce Commission, CPRIT



Types of Sponsors Continued...

- Foundations and other not-for-profits
- Corporations



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Federal

All federal government funding opportunities are listed at <https://www.grants.gov/>



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SEARCH GRANTS



BASIC SEARCH CRITERIA:

Keyword(s):

Opportunity Number:

CFDA:

SEARCH

[Search Tips](#) | [Export Detailed Data](#)

OPPORTUNITY STATUS:

- ☒ Forecasted (138)
☒ Posted (2,104)
☐ Closed (2,510)
☐ Archived (42,601)

FUNDING INSTRUMENT TYPE:

- ☒ All Funding Instruments
☐ Cooperative Agreement (533)
☐ Grant (1,766)
☐ Other (61)
☐ Procurement Contract (43)

ELIGIBILITY:

- ☐ Nonprofits that do not have a 501(c)(3) status with the IRS, other than institutions of higher education (1,192)
☐ Others (see text field entitled 'Additional Information on Eligibility for Section 501(c)(3)') (1,500)

SORT BY: Posted Date (Descending) ▾ Update Sort

DATE RANGE: All Available ▾ Update Date Range

1 - 25 OF 2242 MATCHING RESULTS:

« Previous 1 2 3 4 5 6 ... 90 Next »

Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date ↓	Close Date
PAR-18-655	Basic Research in Cancer Health Disparities (R21 Clinical Trial Not Allowed)	HHS-NIH11	Posted	02/13/2018	11/19/2020
PA-18-658	Administrative Supplement for Research on Sex/Gender Influences (Admin Supp - Clinical Trial Optional)	HHS-NIH11	Posted	02/13/2018	03/26/2018
PAR-18-656	NIDCR Behavioral and Social Intervention Clinical Trial Planning and Implementation Cooperative Agreement (UG3/UH3 Clinical Trial Required)	HHS-NIH11	Posted	02/13/2018	01/07/2021
SM-18-007	Statewide Family Network Program	HHS-SAMHS-SAMHSA	Posted	02/13/2018	04/16/2018
PAR-18-654	Basic Research in Cancer Health Disparities (R01 Clinical Trials Not Allowed)	HHS-NIH11	Posted	02/13/2018	11/19/2020
PAR-18-657	Countermeasures Against Chemical Threats (CounterACT) Research Centers of Excellence (U54 Clinical Trial Optional)	HHS-NIH11	Posted	02/13/2018	09/09/2020
OVW-2018-14264	OVW FY 2018 Tribal Sexual Assault Services Program	USDOJ-OJP-OVW	Posted	02/13/2018	03/28/2018
HR001118S0023	Epigenetic Characterization and Observation	DOD-DARPA-BTO	Posted	02/13/2018	05/03/2018

SEARCH GRANTS

BASIC SEARCH CRITERIA:

Keyword(s): Opportunity Number: CFDA:

SEARCH

OPPORTUNITY STATUS:

- ☒ Forecasted (3)
☒ Posted (91)
☐ Closed (223)
☐ Archived (3,046)

▼ FUNDING INSTRUMENT TYPE:

- ☒ All Funding Instruments
☐ Cooperative Agreement (36)
☐ Grant (63)
☐ Other (1)
☐ Procurement Contract (1)

▼ ELIGIBILITY:

- recognized) (70)
☐ Native American tribal organizations (other than Federally recognized tribal governments) (59)
☒ Nonprofits having a 501(c)(3) status with the IRS, other than institutions of higher education (91)
☐ Nonprofits that do not have a 501(c)(3) status

▼ CATEGORY:

- ☒ All Categories
☐ Agriculture (4)
☐ Business and Commerce (1)
☐ Community Development (2)

- **ELIGIBILITY:** [X] Nonprofits having a 501(c)(3) status with the IRS, other than institutions of higher education, [X] For profit organizations other than small businesses, [X] City or township governments, [X] County governments

[Search Tips](#) | [Export Detailed I](#)SORT BY:

Update Sort

DATE RANGE:

Update Date Range

1 - 25 OF 94 MATCHING RESULTS:

[« Previous](#) [1](#) [2](#) [3](#) [4](#) [Next »](#)

Opportunity Number	Opportunity Title	Agency	Opportunity Status	Posted Date	Close Date
PAR-18-639	Innovative Approaches to Studying Cancer Communication in the New Media Environment (R21 - Clinical Trial Optional)	HHS-NIH11	Posted	02/07/2018	06/13/2018
PAR-18-638	Innovative Approaches to Studying Cancer Communication in the New Media Environment (R01 - Clinical Trial Optional)	HHS-NIH11	Posted	02/07/2018	06/13/2018
HHS-2018-ACL-NIDILRR-REGE-0258	Rehabilitation Engineering Research Centers (RERC) Program: RERC on Individual Mobility and Manipulation	HHS-ACL	Posted	01/18/2018	03/19/2018
PAR-16-458	NINDS Ruth L. Kirschstein National Research Service Award (NRSA) for Training of Postdoctoral Fellows (F32)	HHS-NIH11	Posted	10/03/2016	09/07/2017
PA-17-120	Discovering Novel Targets: The Molecular Genetics of Drug Addiction and Related Co-Morbidities (R01)	HHS-NIH11	Posted	01/10/2017	01/07/2018
HHS-2018-ACL-NIDILRR-REGE-0259	Rehabilitation Engineering Research Centers (RERC) Program: RERC on Physical Access and Transportation	HHS-ACL	Posted	02/01/2018	04/02/2018
ED-GRANTS-012218-001	Institute of Education Sciences (IES): Lead of a Career and Technical Education (CTE) Network: Research Networks Focused on Critical Problems of Education Policy and Practice Program CFDA Number 84.305N	ED	Posted	01/23/2018	04/05/2018
CDC-RFA-TP16-1601	Operation Dragon Fire: A means to blend new data sources with traditional data sources to Improve the Ability to Prepare and Respond to All-Hazards	HHS-CDC-OPHPR	Forecasted	07/02/2015	
PA-16-038	NEI Clinical Study Planning Grant Program (R34)	HHS-NIH11	Posted	11/18/2015	01/07/2016
PAR-17-190	Maximizing Investigators' Research Award for Early Stage Investigators (R35)	HHS-NIH11	Posted	03/03/2017	10/03/2017

State

Texas eGrants

<https://egrants.gov.texas.gov/>



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★ Funding Schedule Calendar

The Office of the Governor (OOG) may solicit applications for grants in the form of a Request for Applications (RFA) through the Secretary of State's Texas Register. RFA notices serve to inform potential applicants of available funding opportunities. In addition to an RFA, OOG may solicit applications for grants in the form of a Request for Proposals (RFP). The chart below lists each funding opportunity along with the method used to solicit applications and the deadline for submitting applications through eGrants to OOG.

All awards are subject to the availability of appropriated funds and any modifications or additional requirements that may be imposed by law.

FUNDING OPPORTUNITY	DETAILS	DATE AVAILABLE	DUE DATE 5 PM CST
Body Worn Camera Program	Announcement	12/18/2017	2/20/2018
Border Prosecution Unit (BPU)	Announcement	1/19/2018	3/29/2018
County Essential Services Program (* Pre-approval Req'd)	Announcement	10/1/2017	8/31/2018
Crime Stoppers Program	Announcement	1/8/2018	3/9/2018
Emergency and Long-Term Residential Services for Child Sex Trafficking Victims	Announcement	12/18/2017	2/20/2018
General Victim Assistance Program	Announcement	12/18/2017	2/20/2018
Justice Assistance Grant (JAG) Program	Announcement	12/18/2017	2/20/2018
Juvenile Justice Grant Program	Announcement	12/18/2017	2/20/2018
Local Border Security Program (LBSP)	Announcement	1/19/2018	3/29/2018

Read The Fine Print

- *Prior approval is required before the grant applicant can submit certain types of applications (referenced above) to OOG. Contact the [eGrants Help Desk](#) by email and include a brief description of your proposed project, the funding opportunity you are interested in, and the contact information of the person responsible for preparing the grant application.*



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Read The Fine Print Continued....

- *Each applicant is required to submit a complete Grant Application Kit to OOG through eGrants. Instructions for submitting an application kit are available [here](#).*



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Funding Search Engines

FoundationSearch

<http://www.foundationsearch.com/>

Foundation Directory Online

<https://fconline.foundationcenter.org/>

GrantForward

<https://www.grantforward.com/index>



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Searching for funding

- Eligibility: geographic, project type,
- Key words
- Be creative—think of different “pitches”



Other Resources

- Guidestar: information on non-profits
<https://www.guidestar.org/>
- Foundation websites



Community Foundations

- A community foundation receives charitable gifts, manages charitable assets and makes charitable grants.
- Community foundations oversee and manage funds on behalf of families or individuals



Community Foundations continued...

- Community Foundations may have the discretion to direct some of the resources to priority causes that the foundation identifies.
- Community Foundations manage *Donor Advised Funds*



Community Foundations

- Waco Foundation

<https://www.wacofoundation.org/>

- Bank of America Philanthropic Solutions

<https://www.bankofamerica.com/philanthropic/overview.go>



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Search for grants

Find a foundation

Select a foundation name

Go

Or

Search by program type

Area served

Find

Bank of America, N.A. is proud to serve as trustee or co-trustee of a wide variety of discretionary charitable foundations. As steward of these charitable funds, we work to award meaningful grants in accordance with the philanthropic mission of each donor. Our Philanthropic Solutions group is committed to fulfilling the charitable intent of each and every donor and to providing useful information for the nonprofit community.

Using the search feature on this page you can obtain detailed information about the grantmaking focus of more than 150 foundations. These foundations' donors granted sole or co-discretion to Bank of America to design their grantmaking programs and carry out their philanthropic missions. We are pleased to share details about these foundations including their missions, guidelines, application procedures, proposal deadlines and contact information.

This site serves as an introductory portal for foundations distributing charitable grants primarily in the

Foundations on this site

Philanthropic Solutions manages the foundations on this site. Use the dropdown menu on this page to select the foundation you are looking for. **Please note, contact information for each foundation is listed on the foundation's page under "Bank Contact".**

[See a complete list of foundations on this site](#)
(PDF requires [Adobe Reader](#))

Foundation websites

- Read the website completely
- Does their mission align with yours?
- Look at your project from their perspective.
- Why should they support it?



Cooper Foundation

<http://cooperfdn.org/grants/>

The Cooper Foundation's mission is to make Waco, Texas a better or more desirable city in which to live. This is realized through support of experimental projects, research, surveys, and special community needs for which normal financing is not available.



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Cooper Foundation continued:

“We are proud to fund projects that impact all aspects of life in Waco – education, health, arts and culture, community building and social services, and senior citizens.”



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Cooper Foundation Instructions!

“Nonprofit organizations seeking funding from the Cooper Foundation are highly encouraged to discuss their grant application with Foundation staff before and during its preparation.”



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Sid W. Richardson Foundation

<http://www.sidrichardson.org/>

Grants from the Sid W. Richardson Foundation help to advance the missions of nonprofit organizations that serve the people of Texas. Grants are made primarily to [educational](#), [health](#), [human service](#), and [cultural](#) organizations. No grants are made to individuals.



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Sid W. Richardson Foundation

All Church Home for Children, Inc This grant provided operational support for an emergency shelter for homeless youth in Tarrant County. \$75,000 , 2017

Aransas County, Texas This grant provided funding to engage two disaster recovery experts to assist with hurricane relief and recovery in Aransas County. \$200,000 2017



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Preparing a Letter of Inquiry/Proposal

- Designate a lead person and your team
- Set up a timeline for proposal preparation.
Build in plenty of time for revisions/reviews
- Divide up the work: Assign sections



Preparing a Letter of Inquiry/Proposal

- Read and follow the instructions
- Allow time to contact the sponsor with questions
- Make it clear how your project is in line with the sponsor's mission
- Budget and Timeline: Be realistic.



Submission

- Plan to submit several days before the deadline.
- Allow time for technical difficulties
- Be sure to get a confirmation of submission
- Don't bother the sponsor before the "expected decision date."



Award Management

- Be a good steward of the funds
- Communicate
- Reporting
- Relationship



What Now?

Next Steps?



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Questions and Discussion



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